

UNITEDSTATES SEC SECURITIES AND EXCHANGE COMMISSION Mail Processing Washington, D.C. 20549

Section

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OMB APPROVAL

ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

SEC FILE NUMBER

8-69322

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGI	NNING January 1, 201	4 AND ENDING	December 31, 2014
	MM/DD/YY		MM/DD/YY
	A. REGISTRANT IDENT	IFICATION	
NAME OF BROKER-DEALER: M	ML Strategic Distributors,	LLC	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE	OF BUSINESS: (Do not use P.O.	O. Box No.)	FIRM I.D. NO.
1295 State Street			
	(No. and Street)		
Springfield	MA	0	1111-0001
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBE Nathan Hall	ER OF PERSON TO CONTACT	IN REGARD TO THIS RI	EPORT 413-744-5006
			(Area Code – Telephone Number
	B. ACCOUNTANT IDENT	IFICATION	
INDEPENDENT PUBLIC ACCOUN	ITANT whose opinion is contain	ed in this Report*	
One Financial Plaza	(Name – if individual, state l	ast, first, middle name)	
755 Main Street	Hartford	СТ	06103
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accou	untant		
☐ Public Accountant			
☐ Accountant not residen	nt in United States or any of its p	ossessions.	
	FOR OFFICIAL USI	E ONLY	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Potential persons who are to respond to the collection of

SEC 1410 (06-02)

OATH OR AFFIRMATION

ı, _	Nathan Hall	, swear (or affirm) that, to the best of
ny		inancial statement and supporting schedules pertaining to the firm of
	MML Strategic Distributors, LLC	· ,
f _	December 31	, 20_14, are true and correct. I further swear (or affirm) that
eit	her the company nor any partner, propries	tor, principal officer or director has any proprietary interest in any account
las	sified solely as that of a customer, except	as follows:
_		
		Valta /all
		Signature
	Λ	Chief Financial Officer and Treasurer
		MADY D. Title
		MARK R. GIEBNER
_	Notary Public	Notary Public Commonwealth of Massachusetts My Commission Essachusetts
	Notary Public	
his	s report ** contains (check all applicable b	May 26, 2017
	(a) Facing Page.	,
3	(b) Statement of Financial Condition.	
	(c) Statement of Income (Loss).	
	(d) Statement of Changes in Financial Co	
((e) Statement of Changes in Stockholders	s' Equity or Partners' or Sole Proprietors' Capital.
]	(f) Statement of Changes in Liabilities St	ubordinated to Claims of Creditors.
	(g) Computation of Net Capital.	
]	(h) Computation for Determination of Re	eserve Requirements Pursuant to Rule 15c3-3.
]	(i) Information Relating to the Possessio	on or Control Requirements Under Rule 15c3-3.
]	(j) A Reconciliation, including appropria-	te explanation of the Computation of Net Capital Under Rule 15c3-1 and the
_	Computation for Determination of the	e Reserve Requirements Under Exhibit A of Rule 15c3-3.
]	(k) A Reconciliation between the audited	and unaudited Statements of Financial Condition with respect to methods o
_	consolidation.	
_	(l) An Oath or Affirmation.	
	(m) A copy of the SIPC Supplemental Rep	
	(n) A report describing any material inade	quacies found to exist or found to have existed since the date of the previous au

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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KPMG LLP One Financial Plaza 755 Main Street Hartford, CT 06103

Report of Independent Registered Public Accounting Firm

The Board of Directors and Member of MML Strategic Distributors, LLC:

We have audited the accompanying statement of financial condition of MML Strategic Distributors, LLC as of December 31, 2014, and the related statements of operations, changes in member's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of MML Strategic Distributors, LLC as of December 31, 2014, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

The supplemental information contained in Schedule I has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. § 240.17a-5. In our opinion, the supplemental information contained in Schedule I is fairly stated, in all material respects, in relation to the financial statements as a whole.



Hartford, Connecticut February 18, 2015

Statement of Financial Condition December 31, 2014 (Dollars in thousands)

Assets	
Cash and cash equivalents Receivables from brokers or dealers Prepaid expenses and other	\$ 1,119 210 34
Total assets	<u>\$ 1,363</u>
Liabilities and Member's Equity	
Payables to related parties Accounts payable and accrued expenses	\$ 216 28
Total liabilities	244
Member's Equity	
Member's equity Accumulated deficit	1,200 (81)
Total member's equity	1,119
Total liabilities and member's equity	<u>\$ 1,363</u>

Statement of Operations For the Year Ended December 31, 2014 (Dollars in thousands)

Revenues

Commissions Trail commissions Distribution fees Interest income	\$ 6,693 792 493 4
Total revenues	<u>7,982</u>
Expenses	
Commission expense and distribution support Management fees General and administrative expenses Total expenses	7,485 453 124 8,062
Net loss	<u>\$ (80)</u>

Statement of Changes in Member's Equity For the Year Ended December 31, 2014 (Dollars in thousands)

	Member's <u>Equity</u>	Accumulated <u>Deficit</u>	Total Member's <u>Equity</u>
Balances at December 31, 2013	\$ 1,200	\$ (1)	\$ 1,199
Net loss		(80)	(80)
Balances at December 31, 2014	<u>\$ 1,200</u>	<u>\$ (81</u>)	<u>\$ 1,119</u>

Statement of Cash Flows For the Year Ended December 31, 2014 (Dollars in thousands)

Cash flow from operating activities: Net loss Adjustments to reconcile net loss to net cash used for operating activities:	\$	(80)
Changes in operating assets and liabilities: Receivables from brokers or dealers Prepaid expenses and other Payables to related parties Accounts payable and accrued expenses		(210) (34) 216 28
Net cash used for operating activities		(80)
Net decrease in cash and cash equivalents Cash and cash equivalents, beginning of year		(80) 1,199
Cash and cash equivalents, end of year	<u>\$</u>	1,119

Notes to Financial Statements December 31, 2014 (Dollars in thousands)

1. Organization

MML Strategic Distributors, LLC (the "Company") is a Delaware limited liability company organized on June 7, 2013. The Company is wholly-owned by Massachusetts Mutual Life Insurance Company ("MassMutual"). The Company's business is acting as a co-principal underwriter of individual variable annuity and variable life products issued by MassMutual and its insurance company affiliates. In connection with its underwriting activities, for which it began effective April 1, 2014, the Company enters into selling agreements with unaffiliated broker-dealers. Effective February 27, 2014 the Company became registered as a broker-dealer with the Securities and Exchange Commission ("SEC"), and became a member of the Financial Industry Regulatory Authority, Inc. ("FINRA"). The Company is registered as a broker-dealer in 49 states and the District of Columbia.

2. Significant Accounting Policies

The significant accounting policies are as follows:

Basis of Presentation

The Company's financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). The preparation of financial statements in conformity with GAAP requires the use of estimates. Accordingly, certain amounts in these financial statements contain estimates made by management. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash and cash equivalents.

Revenue Recognition and Related Expense

Commission revenue represents commissions earned from the sales and distribution of variable insurance products, which are recorded on the trade date. Trail commission revenue, which represents asset-based 12b-1 service fees paid to the Company by open-end mutual fund companies are recognized as the revenue is earned. The expenses related to both Commissions and Trail commissions are recognized on the same basis as revenue and are included in Commission expense and distribution support on the Statement of Operations.

Distribution fees revenue, which represent fees earned from the underwriting of variable insurance, do not have a related commission expense and are recognized in the period in which the related services are performed and are reported separately on the Statement of Operations. The related expenses being reimbursed through these distribution fees are reported in Management fees and General and administrative expenses (see Note 3).

Notes to Financial Statements December 31, 2014 (Dollars in thousands)

Fair Value of Financial Instruments

The reported carrying values of financial instruments, (including cash equivalents, receivables, and payables) approximate their fair values because of the short maturities of these assets and liabilities.

Income Taxes

The Company is treated as a disregarded entity for tax reporting purposes and is included in consolidated U.S. federal and state income tax returns with MassMutual and its eligible U.S. subsidiaries. The Company is not subject to the written tax allocation agreement between MassMutual and its eligible subsidiaries and certain affiliates. Certain states require the Company to file limited liability company returns. Any taxes related to these returns are recorded in General and administrative expenses on the Statement of Operations. The Company has no uncertain tax positions.

3. Related-Party Transactions and Agreements

Through distribution agreements, the Company is a co-principal underwriter of certain variable life insurance policies and variable annuity contracts issued by MassMutual and its indirect wholly-owned subsidiaries, C.M. Life Insurance Company ("C.M. Life"), and MML Bay State Life Insurance Company ("MML Bay State"). For the year ended December 31, 2014, the Company earned \$6,693 in commission revenues that it reallowed to broker-dealers with which it had entered into selling agreements. In addition, the Company recorded \$792 in 12b-1 fees paid by mutual fund companies that have entered into participation agreements for variable life and variable annuity products, and incurred \$792 in distribution costs.

Pursuant to the distribution agreements noted above with MassMutual, C.M. Life, and MML Bay State, the Company is compensated for expenses it incurs. This compensation is included in Distribution fees on the Statement of Operations. For the year ended December 31, 2014, \$493 in distribution fees were earned by the Company collectively from MassMutual, C.M. Life, and MML Bay State.

The Company has administrative services agreements with MassMutual and MML Investors Services, LLC ("MMLIS"), an indirect wholly owned subsidiary of MassMutual, which provide for the performance by MassMutual and MMLIS of certain services for the Company including, but not limited to, accounting, legal, cash management, and other general corporate services. Under these service agreements, the Company pays a management fee to MassMutual and MMLIS as reimbursement for the services noted above. Management fees for the year ended December 31, 2014 totaled \$453, of which \$399 and \$54 was charged by MassMutual and MMLIS, respectively. While management believes that these fees are calculated on a reasonable basis, they may not be indicative of the costs that would have been incurred on a stand-alone basis.

Notes to Financial Statements December 31, 2014 (Dollars in thousands)

Receivables and Payables to Related Parties

Payables and Receivables due to (from) related parties consist of the following as of December 31, 2014:

Distribution costs due to MassMutual	\$ 210
Management fees due to MMLIS	5
Management fees due to MassMutual	4
Distribution fees due from MassMutual	 (3)
Pavables to related parties, net	\$ 216

4. Regulatory Requirements

As a broker-dealer registered with the SEC, the Company is subject to the SEC's uniform net capital rule (Rule 15c3-1), which requires the maintenance of minimum net capital. The rule also provides that equity capital may not be withdrawn or cash dividends paid if the net capital ratio would exceed 10 to 1. The Company has elected to operate under the alternative standard of calculating its minimum net capital, which requires the Company to maintain as its capital the greater of \$250 or 2% of aggregate debits used in computing its reserve requirement. Accordingly, the minimum net capital required is \$250. At December 31, 2014, the Company had net capital of \$1,066, which was \$816 in excess of its required net capital.

The Company is exempt from Rule 15c3-3 of the Securities Exchange Act of 1934, pursuant to paragraph (k)(1). To qualify for the exemption under Rule 15c3-3 (k)(1), the Company's broker and dealer transactions are limited to the purchase, sale and redemption of redeemable securities of registered investment companies or of interests or participations in an insurance company separate account, whether or not registered as an investment company. The Company must also promptly transmit all funds and deliver all securities received in connection with its activities as a broker or dealer, and not otherwise hold funds or securities for, or owe money or securities to, customers.

5. Broker's Bond

The Company carries a broker's blanket fidelity bond in the amount of \$600. In addition, the Company is afforded additional coverage under the MassMutual Corporate Fidelity Bond Program in the amount of \$110,000.

Notes to Financial Statements December 31, 2014 (Dollars in thousands)

6. Litigation and Regulatory Inquiries

The Company may from time to time become involved in litigation arising in and out of the normal course of business. While the Company is not aware of actions or allegations that should reasonably give rise to any material adverse impact, the outcome of litigation cannot be foreseen with certainty. The Company is not aware of any pending governmental or regulatory investigations or inquiries.

7. Subsequent Events

The Company has evaluated subsequent events through February 18, 2015, the date the financial statements were available to be issued, and no events have occurred subsequent to the balance sheet date and before the date of evaluation that would require recognition or disclosure

MML Strategic Distributors, LLC	Schedule I	
Computation of Net Capital Under Rule 15c3-1 December 31, 2014 (Dollars in thousands)	Additional Information	
Alternate Net Capital Requirement		
Total member's equity	\$ 1,119	
Less non-allowable assets: Prepaid expenses, other assets, and cash on deposit with FINRA	53	
Net capital before specific reduction in the market value of securities Less securities haircuts pursuant to Rule 15c3-1	1,066	
Net capital	1,066	
Minimum net capital required to be maintained	250	
Net capital in excess of minimum requirements	<u>\$ 816</u>	

See accompanying report of independent registered public accounting firm

Statement Pursuant to Paragraph (d)(4) of Rule 17a-5: Reconciliation of FOCUS Report

No material differences exist between the amounts appearing above and the computation reported by MML Strategic Distributors, LLC in Part II-A of the unaudited FOCUS Report on Form X-17A-5 as of December 31, 2014.



KPMG LLP One Financial Plaza 755 Main Street Hartford, CT 06103

Report of Independent Registered Public Accounting Firm

The Board of Directors and Member of MML Strategic Distributors, LLC:

We have reviewed management's statements, included in the accompanying Exemption Report (the Exemption Report), in which (1) MML Strategic Distributors, LLC (the Company) identified the following provisions of 17 C.F.R. § 15c3-3 (k) under which the Company claimed an exemption from 17 C.F.R. § 240.15c3-3 (k)(1) (the exemption provisions); and (2) the Company stated that it met the identified exemption provisions throughout the period from June 1, 2014 through December 31, 2014 without exception. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(1) of Rule 15c3-3 under the Securities Exchange Act of 1934.

KPMG LLP

Hartford, Connecticut February 18, 2015

MML Strategic Distributors, LLC (SEC File Number 8-69322)

Exemption Report For the Period from June 1, 2014 through December 31, 2014

MML Strategic Distributors, LLC (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (d)(4). To the best of its knowledge and belief, the Company states as follows:

- 1) The Company claims an exemption from 17 C.F.R. § 240.15c3-3(k)(1) (the "exemption provision") and
- 2) The Company met the exemption provision throughout the portion of its fiscal year for the period from June 1, 2014 to December 31, 2014 without exception.

MML Strategic Distributors, LLC

Nathan Hall

Chief Financial Officer

February 18, 2015

SEC Mail Processing Section

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MML Strategic Distributors, LLC (SEC File Number 8-69322)

Financial Statements and Supplemental Schedule As of and For the Year Ended December 31, 2014 With Report of Independent Registered Public Accounting Firm Thereon

Exemption Report
With Review Report of Independent Registered
Public Accounting Firm Thereon

Filed pursuant to Rule 17a-5(e)(3)